

Patricia Ercolano
Wood Badge Coordinator
Baltimore Area Council,
Boy Scouts of America



Re: Boy Scouts of America Training Course

Dear _____:

We are requesting your support in making attendance at an adult leadership training course possible for your employee, _____, who is a volunteer leader of the Baltimore Area Council, Boy Scouts of America.

The course, which is called Wood Badge, is an intensive workshop incorporating modern leadership concepts that are as applicable to the workplace and as they are to a Boy Scout leader's role as a volunteer. Wood Badge teaches participants the basics of listening, communication, valuing people, team development, situational leadership, managing change, problem-solving and conflict management.

This course is held over one evening and five days using camp resources and well-trained volunteer trainers. The cost is \$250 per person.

During the course, each participant develops a set of personal goals. Reaching these goals gives each participant the opportunity to practice and apply new skills as a member of a successful working team. Mentoring by an experienced counselor in the months that follow the course ensures the successful integration of leadership concepts into the participant's daily habits.

The Boy Scouts of America's Wood Badge course is able to deliver substantial value to your employee and other course participants only because a dedicated and passionate staff contributes their time and talent at no charge. The return on investment for your company for supporting your employee's involvement in this course comes because your company is the beneficiary of the leadership, conflict management, and problem-solving skills that are essential in the workplace.

Please support _____'s participation in this premier leadership development course, by paying the \$250 course fee and granting them the time off with pay for the work days they will miss.

Thank you for your consideration.

Yours truly,

Patricia Ercolano
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